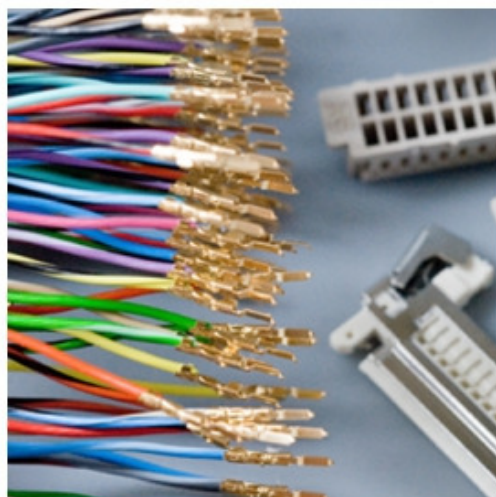


Price adjustments as from the 1st April 2012

The price adjustments apply for all incoming orders as from the 1st April 2012.
Please ask for your individual quotation before placing your order.

Get a general idea of our new products:



KAB-DF59-02P-2C-0500LI

The connector series DF59 from Hirose is among others applicable for LED and OLED...



ADA-SATA-USB3-B

vertical SATA drives to USB 3.0 Device (for SATA device). transform your SATA hard...



KAB-SET-FI-X30XX-ACES-87219-XX00-0500RK

This cable set allows a quick and easy connection between a display with a STM connector...



KAB-I-PEX-20453-040T-0500-1:1-Round

I-PEX CABLINE VS series, cable for high speed LVDS applications especially for LCD...



KAB-IP67-VM-USB-A-F-DUAL

With this IP67 compliant USB cable bushing 2 x USB type A male cables can be connected....

Dear Sirs,

we are sure that you have certainly also followed the economic situation and development in Germany published by the media the past few weeks and months which are predominantly positive. All signs indicate that this general tendency will continue.

Our processes are subject to a permanent optimization with regard to the acquisition as well as to the manufacturing enabling us to offer prices in line with the market for our innovative products. Largely we depend on the current industrial agreements as well as on the increasing costs for raw materials and products from our suppliers.

Our target is to guarantee the high quality of our products in the future. Therefore it will not be possible to switch to "cheaper" suppliers.

For this reason price adjustments are unavoidable. This affects the whole product range in general but the increase varies from product sector to product sector. Our main aim is to keep the increase for every client as moderate as possible. Please ask for your individual quotation before placing your order.

The price adjustments apply for all incoming orders as from the 1st April 2012.

All orders given and all blanket orders will of course retain their confirmed validity.

We would like to thank you for your understanding and look forward to continue our trustful business and our successful cooperation with you.

We remain
with best regards
ES&S Solutions GmbH

Oliver Reiners
(CEO)

Klaus Stieler
(Marketing Director)

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