



First of all, we would like to take this opportunity to thank you for your trust and cohesion over the difficult year.

We were able to achieve our goals of continuing to guarantee you optimal delivery capability and fast service by changing our processes at an early stage. Accompanied by economic development, we are faced with rising prises, especially for raw materials, transport and energy. The price of copper in particular has almost doubled in the past 12 months.

This growth has been driven by infrastructure projects which, together with increased demand for electric vehicles and the introduction of 5G technology, have led to the lowest worldwide copper stocks in over a decade. The demand for electric vehicles is increasing exponentially and has a significant impact on all industries. Unfortunately, we can't compensate for the additional costs that result from this.

## This results in a price adjustment as of 1st May 2021 for the following product groups:

- cable assemblies / FFC / connectors by 3.5 %
- raw cables and conductors by 5 %

Current framework agreements are not affected until the end of the term. The same applies to orders that reach us by 30th April 2021.

So, until 30th April 2021, you can still get your previous conditions. Please take advantage of this possibility. In addition, production and delivery times are currently expected to increase across almost all product areas (including due to a shortage of raw materials).

We would like to thank you for the trust placed in us and look forward to a continued successful cooperation.

Your ES&S Team

Check out our website



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